

Product Description	Type*	Heartland	PCMG	Cap Data
C9300-48P-A Catalyst 9300 48-port PoE+, Network Advantage	H	4,745.00	4,815.00	4,914.70
SNTC-8X5XNBD Catalyst 9300 48-port PoE+, Network Adva	M	1,423.98	1,390.00	1,497.90
STACK-T1-50CM 50CM Type 1 Stacking Cable	H	50.00	59.25	60.00
CAB-SPWR-30CM Catalyst Stack Power Cable 30 CM	H	47.50	56.15	57.00
C1A1TCAT93002- 3Y DNA Premier Term C9300 48P 3Y - DNA, 25 ISE PLS, 25 SWATCH	L	2,310.00	2,730.00	2,772.00
C1AA1TCAT93001- 3Y DNA Premier Add-On Term C9300 3Y - 25 ISE PLS, 25 SWATCH	L	425.00	502.00	510.00
C9300-48P-A Catalyst 9300 48-port PoE+, Network Advantage	H	9,490.00	9,630.00	9,829.40
CON-3SNT- C93004PA	H			
SNTC-8X5XNBD Catalyst 9300 48-port PoE+, Network Adva	M	2,847.96	3,014.00	2,989.80
STACK-T1-50CM 50CM Type 1 Stacking Cable	H	100.00	118.50	120.00
CAB-SPWR-30CM Catalyst Stack Power Cable 30 CM	H	95.00	112.30	114.00
DNA Premier Term C9300 48P 3Y - DNA, 25 ISE PLS, 25 SWATCH	L	4,620.00	5,460.00	5,544.00
C1A1TCAT93002- 3Y DNA Premier Add-On Term C9300 3Y - 25 ISE PLS, 25 SWATCH	L	850.00	1,004.00	1,020.00
C9300-NM-8X Catalyst 9300 8 x 10GE Network Module	H	<u>2,550.00</u>	<u>2,780.00</u>	<u>3,060.00</u>
Total		29,554.44	31,671.20	32,488.80
Summarized by Prouct Type				
Product Description		Heartland	PCMG	Cap Data
Licensing - (total for 3 years)	Licensing (L)*	8,205.00	9,696.00	9,846.00
Hardware	Hardware (H)*	17,077.50	17,571.20	18,155.10
Maintenance / Support	Maintenance (M)*	<u>4,271.94</u>	<u>4,404.00</u>	<u>4,487.70</u>
Total Cost		29,554.44	31,671.20	32,488.80