

Cost Comparison	ECS	Detain	Spark	Spark Lease*
Purchase Costs		\$ 7,500	\$ 40,100	\$ 7,655
Hardware		\$ 2,682		
Training & Intallation	\$ 3,900	\$ 10,589		
Total Ontime Costs	\$ 3,900	\$ 20,771	\$ 40,100	\$ 7,655
Ongoing Costs				
Annual Support	\$ 10,871	\$ 12,588	\$ 13,200	\$ 20,280
Total First Year Investment	\$ 14,771	\$ 33,359	\$ 53,300	\$ 27,935
5 yr Annual Cost of Ownership	\$ 11,651.04	\$ 16,742.20	\$ 21,220.00	\$ 21,811.00
<i>*Based on a 60 month lease</i>				