

Vendors are expected to provide preliminary pricing based on the general scope and assumptions outlined in this RFP. Sauk County understands that final pricing may be subject to adjustment following a more detailed review of the County's infrastructure, which will be made available only after NDA execution and preliminary vendor vetting.

11/12/2025

1. What is the basic speed and configuration of the County's internet egress for each location?

Answer – All county buildings are connected to the internet via a pair of interconnected firewalls configured as a high-availability (HA) pair, with each firewall located at a separate physical site. Each firewall has a dedicated 1 Gbps internet connection provided by the County's primary ISP. One of them is also connected to a 600 Mbps backup internet connection through an alternate ISP.

2. How many users are at each of the three main locations?

Answer –

- Main buildings in Baraboo = approximately 200
- Law Enforcement = approximately 150
- Highway Dept = approximately 75

11/13/2025

3. The RFP specifies 600 users; the above only identifies 425. What is the function of the balance of 175 Users?

Answer – The remaining approximately 175 users are distributed across several [locations](#), including the Health Care Center (nursing home), Reedsburg Human Services, and other county facilities. All sites are provisioned through the same centralized private network, which provides access to IT resources throughout the organization.

11/18/2025

4. Are there any specific integrations required with existing tools beyond Microsoft 365?

Answer – Yes, the ability to integrate with most of the County's existing tools is desired.

5. Can you confirm that the requirement is for 24x7x365 monitoring with no service gap?

Answer – Yes, the requirement is 24x7x365.

6. Are there any specific SLAs for response times that we should align with?

Answer – There are not

7. For major incidents, do you expect on-site support, or will remote assistance suffice?

Answer – On-site support is preferred.

8. Is vulnerability scanning and penetration testing to be part of the core MDR service or treated as an optional add-on?

Answer – This is dependent on the service providers' offering and may be either included or treated as an optional add-on.

9. What is the current tier of M365 licensing?

Answer – G3

10. Are there any plans to upgrade or change Microsoft licensing tiers in the foreseeable future?

Answer – Not currently.

11/20/2025

11. Do you currently use automated scanners or perform manual penetration testing?

Answer – Yes

12. If yes, how often are these performed?

Answer – Monthly

13. Do you wish to include a SIEM solution as part of this project?

Answer – Proposers are welcome to propose a SIEM solution as an optional add-on.

14. Regarding the 900 total endpoints (600 workstations, 80 servers), what makes up the remaining 220 endpoints?

Answer – Switches, Wireless Access Points, Firewalls, Printers

15. Should the MDR solution being requested cover endpoints only, the data center (including network devices), or both?

Answer - both

16. What is the total number of external IP addresses?

Answer - 56

17. Total number of internal servers?

Answer - 80

18. When is the expected purchase date?

Answer – Q1 of 2026

19. Is the County open to an uplift to Microsoft G5 for Security licensing?

Answer – If required by a particular solution, yes. However, this would be considered as part of the cost of the proposed solution for evaluation purposes.

20. How many IPs are in range for internal and external scanning?

Answer - TBD

21. Does the county require an Incident Response Retainer as part of the solution?

Answer - No

22. If down-selected in this RFP process, will providers/ vendors be called up to present their solution?

Answer – TBD

23. Will there be a Q&A session?

Answer - TBD

24. At what point does the county plan to finalize the evaluation and make a decision?

Answer – Early 2026

25. Should a copy of the Excel questionnaire be printed out and included within the hard copies that are submitted as well, or does the flash drive suffice?

Answer – You need only provide it in electronic form.