

RFP Questions with Answers:

1/29/24

- 1) How would you describe the current leadership team at the facility? Has there been any significant turnover recently and/or current unfilled positions? **The Director of Building Services (facility maintenance) position is presently open.**
- 2) Are there any current collective bargaining agreements with staff? **This is not a Union Facility, and therefore no CBA.**
- 3) With staffing being an issue industrywide, how are current staffing levels at the Sauk County Health Care Center? **We currently have 91 Staff total. 3 RN/LPN Agency staff, 6 CAN Agency Staff. Current openings: 1 Environmental Services, 1 Cook, 1 Tech II, 3 RNs, 7 CAN. Nursing staff if all 4 wings were open (based upon current staffing model) 15 CNAs, 9 RN/LPN. We are averaging 53 clients currently of an 82 bed facility**
 - a. Does the SCHCC utilize agency/contract labor at the facility and if so, do you expect agency/contract labor to continue at the current rate? **We are using agency staff (nurses only)**
- 4) Can you describe the general census trend at the facility? **It is an 82 private room licensed bed facility, and we currently have 1 wing closed. We average 53 on a monthly basis.**
- 5) Are all rooms/beds currently operational? If not, are there any recent events or staffing pressures limiting operational capacity? **All rooms are operational, and new flooring has been installed in the entire facility. The rooms and facility can be viewed on the virtual tour of the facility.**
- 6) How would you describe the competitive position of the SCHCC in relation to the local market? **We just finished a County-Wide compensation and classification study, and we are in line with the local market.**
 - a. Are there any specialty services that competitors may not offer? **We do have space for therapy on site**
- 7) Has there been any significant capex/renovation/updates in the past 5 years? **All flooring is new in the facility, it is scheduled to have a new HEPA filtration system installed this year. Bids have been accepted, and it is moving forward. This will need to be discussed with the prospective buyer.**
 - a. If yes, what work was completed and approximately how much was spent overall? **This will be approximately \$1,371,259**
- 8) Are there any known significant, immediate capex/maintenance needs that must be addressed in the next 12-24 months? **Not known at this time.**
- 9) Will the county conduct oral presentations with the prospective brokers? **To be determined**
- 10) Is there any high-level, relevant information that you believe would be important to our further understanding of the SCHCC and the goals of the county? **Part of the sale will be put into a trust to pay off the last 4 years of a bond on the facility. Also see the Resolution that is included with the RFP.**