



Company Name: Intrado Life & Safety Solutions Corporation

i3 ESInet Transition

for

Sauk County, WI

(Direct Sale)

Quote Number: 71403

Version: 4

April 27, 2023

The terms and conditions available at <https://www.intrado.com/legal-privacy/terms/call-handling> as of the date of this Quote will apply to this Quote, unless the parties have entered into a separate mutually executed agreement, or Customer is purchasing under a cooperative purchasing agreement. The terms of this Quote will govern any conflict with the above-mentioned terms, and Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. No additional terms in Customer's purchase order will apply. This document contains confidential and proprietary information of Intrado, and such information may not be used or disclosed without prior written consent.

Summary All Sites

Item	Price
Sauk County	\$30,608.50
Sauk County Host Site	\$3,000.00

Total:	\$33,608.50
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Year	Systems	Professional Services	Recurring Services	Maintenance Services	Totals
Year 1		\$33,608.50			\$33,608.50
Totals		\$33,608.50			\$33,608.50

Summary - Sauk County

Item	Price
Services	\$30,608.50
Total:	\$30,608.50

Configuration Parameters - Sauk County

Site Configuration

Total Positions 0

Setup Fees

TXT29-1-1 Setup Fees \$1,700.00

Professional Services

Installation Services \$12,250.00

Additional Installation Services \$12,250.00

CCS Training \$1,500.00

Project Management Services \$2,908.50

Site: Sauk County

Item#	Description	Qty	List Price	Selling Price	Total
TXT29-1-1 Setup Fees					
TCCOTF4	TCC Provisioning Change Fee per PSAP	1	\$1,700.00	\$1,700.00	\$1,700.00
				Subtotal	\$1,700.00
Installation Services					
P10314	Professional Services (per Day)	5	\$1,800.00	\$1,800.00	\$9,000.00
P10319	Living Expense per Day per Person	7	\$250.00	\$250.00	\$1,750.00
P10351	Travel Fee per Person	1	\$1,500.00	\$1,500.00	\$1,500.00
				Subtotal	\$12,250.00
Additional Installation Services					
P10314	Professional Services (per Day)	5	\$1,800.00	\$1,800.00	\$9,000.00
P10319	Living Expense per Day per Person	7	\$250.00	\$250.00	\$1,750.00
P10351	Travel Fee per Person	1	\$1,500.00	\$1,500.00	\$1,500.00
				Subtotal	\$12,250.00
CCS Training					
P10087	CCS Training	1	\$1,500.00	\$1,500.00	\$1,500.00
				Subtotal	\$1,500.00
Project Management Services					
950510	Project Management Services	1	\$0.00	\$2,908.50	\$2,908.50
				Subtotal	\$2,908.50
				Total	\$30,608.50

Summary - Sauk County Host Site

Item	Price
Services	\$3,000.00
Total:	\$3,000.00

Configuration Parameters - Sauk County Host Site

Site Configuration

Total Positions 0

Setup Fees

Network Equipment and Services	\$3,000.00
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Site: Sauk County Host Site

Item#	Description	Qty	List Price	Selling Price	Total
Network Equipment and Services					
950520	Engineering Professional Services	2	\$1,500.00	\$1,500.00	\$3,000.00
				Subtotal	\$3,000.00
				Total	\$3,000.00

Notes

- 1 1. Quote provides pricing to transition Sauk County to AT&T i3 ESInet. Quote includes 911 SIP licensing for 7 positions, professional services for setup (Trip 1 is 5 days configuration and ORT, Trip 2 is 5 days cutover), and reconfiguration for TXT29-1-1 delivery via ESInet.

Engineering professional services is to reconfigure the routers at Node A for the ESINET

- 2 All inter-site connectivity is the responsibility of the Customer. WAN equipment, software, and connectivity to be procured, installed, and configured by the Customer

Unless otherwise specified in this quotation, routers are not included.

Two (2) connections are required between each site and the WAN.

WAN Requirements

- Layer 3 routing must be provided between all locations
 - Certified CAT5e/CAT6 between all network switches
 - Guaranteed Bandwidth for all Intrado applications
 - Low Latency (< 40ms)
 - Low Jitter (< 5ms)
 - Support for DHCP Relay/Forwarding (per RFC 1542) from all VIPER subnets to their associated primary Application Server
 - Support for QoS (Quality of Service) as needed
 - Security against intrusion and virus attack
 - Reliable links (fault tolerant) – no single point of failure may cause a Layer 3 disruption for more than four (4) seconds, multicast may not be disrupted for more than ten (10) seconds.
 - DNS Caching and forwarding from satellite sites to all VIPER Application Servers
 - Support for Multicast traffic between all subnets of a discrete VIPER system (however Multicast traffic between satellite subnets is not required).
 - Multicast traffic must not pass between separate discrete VIPER systems
 - A Dial-Up Line for Remote Monitoring and Maintenance must be provisioned.
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- 3 **Professional Services:** This quote represents an estimate of labor costs to perform the work described in this quote. If the amount of labor needed to correct the issue can't be accomplished time allotted in this quote, Intrado will contact the customer representative before performing additional labor. If the actual labor to perform the work is significantly less than the amount quoted, the final charge may be adjusted.
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4 Comprehensive Project Management

This is a service offered to partners that do not have a Project Manager assigned to the project, where Intrado's Comprehensive Project Management (CPM) provides a Project Manager that coordinates all project activity.

The CPM provides complete, end-to-end project management support and services that could include on-site support, project documentation, formal reporting, as well as coordination of deliveries both internally as well as with the partner and the end customer.

The CPM level of service includes all services in the basic level plus the following:

- Site survey is reviewed (or initiated and then reviewed) to verify that site and system environment are ready for installation
- Scope of Work is completed (includes a Project Schedule of key dates)
- Review system design
- Site and/or network diagram are completed as required
- 3rd Party contractors included in the sales order are contacted and managed
- Project kick-off meeting is scheduled with the end customer and held via conference call or optionally on site
- Comprehensive risk assessment and mitigation planning
- Overall project coordination
- Weekly project status meetings are scheduled, led and documented
- Customer configuration for staging is collected and communicated
- Equipment staging (if ordered) and shipping is managed"
- Coordinate on-site delivery
- Equipment receipt and inventory is validated
- Intrado resources are scheduled and managed with project implementation and cut-over requirements
- Maintain all project related communications and documentation
- Complete Site Book for delivery to end customer at time of handover to service
- Variable: Project Manager Presence on-site (with additional per day and travel cost components). This is typically required for project kickoff (if on-site), final site evaluation, and cut-over project management services

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- 5 Pricing is based on the number of positions and PSAPs in the quote, and there is no additional charge for dark backup sites connected to the host(s). The only variable cost is related to connectivity and the network engineering hours needed to configure the connectivity based upon the PSAP's requirements. Connectivity is available via the A9-1-1 ESInet or the PSAP's internet interface, which will be secured by Intrado Life & Safety Solutions Corporation.

Text is provided into the Call Handling system either via ITS or ESInet, depending on transport method used.

TXT29-1-1 services will be provided in accordance with the applicable Service Guide at <https://www.intrado.com/legal-privacy/terms/call-handling>.

PSAP billing will begin upon completion of deployment and text readiness delivery from Intrado to the PSAP. Completion is defined as the PSAP being able to accept text messages.

Billing and the term commencement for the services will begin when the Services are first made available for Customer's use, and will continue for the designated number of months as stated in this Quote.

Terms

VENDOR NAME	Intrado Life & Safety Solutions Corporation Include quote number and customer EIN/Tax Identification Number on P.O.
SUBMIT P.O.	erd-ordermanagementteam@intrado.com
PRICING	All prices are in USD Taxes, if applicable, are extra. Handling and Shipping charges are extra unless specified on the quote.
SHIPPING TERMS	FCA (Montreal), INCOTERMS 2010
PAYMENT	Per Contract
DELIVERY	TBD
VALIDITY	Quote expires on October 21, 2023. However, part numbers beginning with Q, such as QXXXXX, constitute unique third-party components. These components, including model and price, (i) may be subject to change at any time; and (ii) are non-cancellable, non-refundable, and non-exchangeable at any time.
COPYRIGHT	The information contained in this document is proprietary to Intrado Life & Safety Solutions Corporation and is offered solely for the purpose of evaluation.

Optional Signature Page

Customer can purchase the products and services in this Quote by:

- Issuing a purchase order for the Total Amount of the quote
- OR
- By signing below

Intrado Quote Number: 71403 Version: 4 Date Issued: April 27, 2023

Total Purchase Amount (Not including Optional Products or Services): \$33,608.50

Please check one: Bill the Total Amount Upfront: ☒ Bill Annually: ☐

ACCEPTED AND AGREED:

Customer is committing to the Total Purchase Amount listed above.

Customer Entity Name: Sauk County, WI

Signature: 

Printed Name: Steve Tate

Title: MIS Director

Date Signed: 6/21/23 per Resolution 44-2023

By signing above, Customer acknowledges and agrees with the terms of the box checked below:

☐ A customer purchase order is required to pay any invoice relating to this quote. Customer acknowledges that Intrado will not ship any equipment or software, or commence any services, until it has received customer's corresponding purchase order.

☒ A customer purchase order is NOT required to pay any invoice relating to this quote. The signature above authorizes Intrado to ship, provide services, and invoice customer.

The terms and conditions available at <https://www.intrado.com/legal-privacy/terms/call-handling> as of the date of this Quote will apply to this Quote, unless the parties have entered into a separate mutually executed agreement, or Customer is purchasing under a cooperative purchasing agreement. The terms of this Quote will govern any conflict with the above-mentioned terms, and Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. No additional terms in Customer's purchase order will apply. This document contains confidential and proprietary information of Intrado, and such information may not be used or disclosed without prior written consent.