

1 **RESOLUTION #**

2 **Resolution Authorizing the Purchase of a Replacement Electronic Health Records**
3 **System for the Health Department and Amending the 2024 Budget**
4

5 **Resolution offered by the Finance Committee, Executive and Legislative Committee,**
6 **and the Sauk County Board of Health.**
7

8 Resolved by the Board of Supervisors of Sauk County, Wisconsin:
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10 **BACKGROUND:** Sauk County Public Health utilizes an Electronic Health Records system
11 (EHR) purchased in 2012 to support the provision of Home Care Services, which were the
12 primary focus of the Health Department at that time. Today the Department no longer provides
13 these services, and this system lacks the functionality necessary to meet the Department's
14 current business requirements.

15 In September, the MIS Department initiated a Request for Proposal for a replacement
16 system. This resulted in the receipt of proposals from six vendors. After a careful review by the
17 Health Department, it was determined that the proposed system from Champ Software, INC
18 (Nightingale Notes EHR) was the best system proposed to support the provision of Public
19 Health Services by Sauk County.

20 **NOW THEREFORE, BE IT RESOLVED,** by the Sauk County Board of Supervisors, that the
21 purchase of Nightingale Notes EHR software from Champ Software, INC, at an initial cost of
22 \$51,797, and estimated recurring annual support and licensing fees of \$34,097, be hereby
23 approved; and,

24 **BE IT FURTHER RESOLVED,** that the 2024 Sauk County Budget for the Health
25 Department be amended to include \$51,797 from the Public Health Workforce Grant to support
26 the acquisition of this system; and,

27 **BE IT FURTHER RESOLVED,** that the Sauk County MIS Director is delegated the authority
28 to enter into any agreements related to the purchase of said system on behalf of Sauk County.
29

30 Approved for presentation to the County Board by the Sauk County Board of Health and the
31 Executive and Legislative and Finance Committees, this 19th day of December 2023.
32

33 Consent Agenda Item: [] YES [X] NO

34 Fiscal Impact: [] None [] Budgeted Expenditure [X] Not Budgeted

35 Vote Required: Majority = _____ 2/3 Majority = X 3/4 Majority = _____
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37 The County Board has the legal authority to adopt: Yes ___ No _____ as reviewed by
38 the Corporation Counsel, _____, Date:
39 _____
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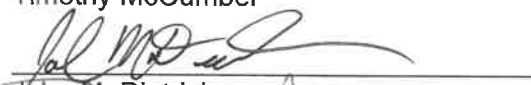


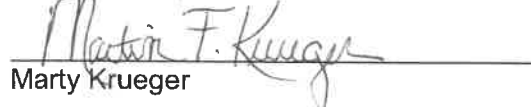
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Sauk County Board of Health:



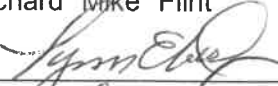

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| Pat Rego | | | | |
| _____ | <input type="checkbox"/> Aye | <input type="checkbox"/> Nay | <input type="checkbox"/> Abstain | <input type="checkbox"/> Absent |
| Rebecca Klitzke | | | | |
| _____ | <input type="checkbox"/> Aye | <input type="checkbox"/> Nay | <input type="checkbox"/> Abstain | <input type="checkbox"/> Absent |
| Thomas Dorner | | | | |
| _____ | <input type="checkbox"/> Aye | <input type="checkbox"/> Nay | <input type="checkbox"/> Abstain | <input type="checkbox"/> Absent |
| David Clemens | | | | |
| _____ | <input type="checkbox"/> Aye | <input type="checkbox"/> Nay | <input type="checkbox"/> Abstain | <input type="checkbox"/> Absent |
| Dr. Angela Hanley | | | | |
| _____ | <input type="checkbox"/> Aye | <input type="checkbox"/> Nay | <input type="checkbox"/> Abstain | <input type="checkbox"/> Absent |
| Kiana Li Beaudin | | | | |
| _____ | <input type="checkbox"/> Aye | <input type="checkbox"/> Nay | <input type="checkbox"/> Abstain | <input type="checkbox"/> Absent |
| Dr. Barclay Shultz | | | | |

Executive and Legislative Committee:

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_____ | <input checked="" type="checkbox"/> Aye | <input type="checkbox"/> Nay | <input type="checkbox"/> Abstain | <input type="checkbox"/> Absent |
| Timothy McCumber | | | | |
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_____ | <input checked="" type="checkbox"/> Aye | <input type="checkbox"/> Nay | <input type="checkbox"/> Abstain | <input type="checkbox"/> Absent |
| John M. Dietrich | | | | |
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_____ | <input checked="" type="checkbox"/> Aye | <input type="checkbox"/> Nay | <input type="checkbox"/> Abstain | <input type="checkbox"/> Absent |
| Brian L. Peper | | | | |
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_____ | <input checked="" type="checkbox"/> Aye | <input type="checkbox"/> Nay | <input type="checkbox"/> Abstain | <input type="checkbox"/> Absent |
| Carl Gruber | | | | |
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| Marty Krueger | | | | |

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Finance Committee:

 Marty Krueger	<input checked="" type="checkbox"/> Aye	<input type="checkbox"/> Nay	<input type="checkbox"/> Abstain	<input type="checkbox"/> Absent
 Richard "Mike" Flint	<input checked="" type="checkbox"/> Aye	<input type="checkbox"/> Nay	<input type="checkbox"/> Abstain	<input type="checkbox"/> Absent
 Lynn Eber	<input checked="" type="checkbox"/> Aye	<input type="checkbox"/> Nay	<input type="checkbox"/> Abstain	<input type="checkbox"/> Absent
 Thomas Dörner	<input type="checkbox"/> Aye	<input type="checkbox"/> Nay	<input type="checkbox"/> Abstain	<input type="checkbox"/> Absent
_____ Timothy McCumber	<input type="checkbox"/> Aye	<input type="checkbox"/> Nay	<input type="checkbox"/> Abstain	<input type="checkbox"/> Absent

Fiscal Note:

The \$51,797 for the acquisition of the system in 2024 will be derived from the Public Health Workforce Grant revenue. Subsequent annual costs for licensing and support, estimated to be \$34,097, will be budgeted from tax levy.

The support cost for the current system is approximately \$27,000 annually. This will be discontinued once the new system is in place.

MIS Note:

The proposed system is cloud-based and does not require the purchase of additional hardware infrastructure to support system operation.

Three Year Cost of Ownership Comparison - Health Dept EHR

Type	Vendor	Project Elements	One Time Costs	Year 1	Year 2	Subsequent Years	Est 3 YR TCO*
H	Softbir						
		Impelmentation					
		Integrations	145,000				
		Customizations	15,000				
		Training	25,000				
		Requirements Gathering					
		Licensing		25,000	25,000	25,000	25,000
		Support			12,000	12,000	12,000
		Maintenance			7,500	7,500	7,500
		Hosting			32,500	32,500	32,500
		Data Migration	5,000				
		Integrations	5,000				
		Softbir Totals	195,000	25,000	77,000	77,000	374,000
	Syra Health						
		System Installation	236,040				
		Training		4,800	4,800	4,800	4,800
		Infrastructure Costs		42,000	42,000	42,000	42,000
		Licensing		60,000	60,000	60,000	60,000
		Syra Health Totals	236,040	106,800	106,800	106,800	556,440
H	Patagonia Health						
		System Build	49,880				
		Training	11,000				
		License / Hosting / Support		40,739	50,742	52,579	52,579
		Patagonia Totals	60,880	40,739	50,742	52,579	204,940

Type	Vendor	Project Elements	One Time Costs	Year 1	Year 2	Subsequent Years	Est 3 YR TCO *
<u>E*HealthLine</u>							
		Licensing	354,800				
		Installation	116,850				
		Third Party SW	39,806				
		Training	17,300				
		Maintenance / Support		47,398	47,398	47,398	47,398
		E*HealthLine Totals	528,756	47,398	47,398	47,398	670,950
<u>Data Systems Integrations</u>							
		System Installation	695,500				
		Perpetual License		34,000	105,050	108,212	108,212
		Data Systems Integrations Totals	695,500	34,000	105,050	108,212	942,762
<u>Champ Software</u>							
		System Installation	6,000				
		Training	10,200				
		Licensing		30,813	30,318	30,318	30,318
		zoom Professional lic		1,800	1,800	1,800	1,800
		Activity Clearing House		660	660	660	660
		Teletask Auto Messaging		500	500	500	500
		Acuity Self Scheduling		324	324	324	324
		SSO	1,500				
		Champ Software Totals	17,700	34,097	33,602	33,602	119,001

* TCO figures are based upon estimated annual support quotes - actual year 2 and year 3 annual costs may vary depending upon the term of the support contract.